

LAKESHORE

COMMUNITY ASSOCIATION

LakeshoreCommunityHOA.com

Dear Lakeshore Homeowner,

We are writing to inform you that the current Spectrum Bulk Cable Agreement, that you have enjoyed during the last five years, will end early next year (2021). The Board is currently working with Spectrum Community Solutions to identify our service & program options, moving forward. Each of the options under consideration will impact our monthly HOA fee, equipment, and level of service.

- **Option A** - Bulk Cable/Video and Bulk High Speed Internet provided for through the Association, with associated *cost included* in your HOA fee.
- **Option B** - Bulk Cable/Video, No Internet, provided for through the Association, with associated *cost included* in your HOA fee.
- **Option C** - No Bulk Cable/Video or Bulk High Speed Internet services would be provided through the Association. Each homeowner is responsible for acquiring cable/video and/or internet services on their own at individual retail prices through Spectrum or other provider.

The Board has also negotiated with Spectrum to include several, notable service and equipment upgrades in these Bulk options. Acquiring either, or both, services through the Association on a Bulk basis with Spectrum will likely result in a substantial savings from what you would pay individually, on a retail basis, for the majority of Lakeshore households. The Board endeavors to identify the option that will provide the *best value* for most Lakeshore homeowners. Therefore, in order to assist with their decision, the Board is asking for your input regarding the available cable/internet options via an online survey. Your response to this Survey will help inform the Board of your cable and internet preferences and how you prefer to pay for those services. By submitting your survey by the **12/4/20 deadline**, you will help the Board in making a decision that will be the best option for the community. Additional details are also included on the survey to help you decide which option is best for you,

To access the survey please go to www.lakeshorecommunityhoa.com, click on the **SPECTRUM** link and then the **SURVEY** link. If you do not have access to the internet, you can request a hard copy by contacting Veronica Landeros by phone 805 413-1170 or email vlандeros@emmonsco.net

Thank you and we look forward to receiving your survey response!

THE LAKESHORE COMMUNITY ASSOCIATION BOARD OF DIRECTORS

Lakeshore Community SPECTRUM SURVEY

The **FASTEST** WiFi...The Best Entertainment Options

Our Lakeshore Community has a new program opportunity with Spectrum Community Solutions. The proposals below will provide the power, speed and cutting-edge technology of Spectrum Community WiFi & Spectrum Cable®. As the nation's leading provider of broadband services, you can count on Spectrum's reliably fast WiFi and thousands of entertainment options, all at an incredible value!



PLEASE SUBMIT SURVEY NO LATER THAN 12/4/2020

Choose Your Preferred Option (Please Choose Only One Option)	Spectrum Ultra Internet:	Spectrum Cable® Platinum:
<p>Bulk Option (A) - CABLE AND INTERNET*</p> <p>HOA Monthly Increase \$20 (Estimate)</p> <p>Retail Equivalent: \$195 /mo.</p> <p><u>Net Savings to Household: \$145 /mo.</u></p>	<p>Includes Upgraded Internet Speeds up to 400/20mbps -</p> <ul style="list-style-type: none"> • Modem + WiFi Router Included 	<p>Spectrum Cable® Platinum Includes:</p> <ul style="list-style-type: none"> • (2) HD Set Top Boxes per residence w/ Free HD content • 200+ HD channels • + 10,000+ On Demand choices • Access to the Spectrum TV® App • International channels available in 14 Languages • ** Includes SHOWTIME**
<p>Bulk Option (B) - CABLE- ONLY*</p> <p>HOA Monthly Increase \$10 (Estimate)</p> <p>Retail Equivalent: \$95 /mo.</p> <p><u>Net Savings to Household: \$55 /mo.</u></p>	<p>Internet services are <u>NOT</u> included with this option.</p> <p>Current <i>retail rates</i> for Spectrum Internet for individual residents outside of a bulk rate contract:</p> <p>200/10mbps = \$69.99 /mo.</p> <p>400/10mbps = \$89.99 /mo.</p> <p>(Currently, Residents pay \$90 for 100mbps L-TWC)</p>	<p>Spectrum Cable® Platinum Includes:</p> <ul style="list-style-type: none"> • (2) HD Set Top Boxes per residence w/ Free HD content • 200+ HD channels • + 10,000+ On Demand choices • Access to the Spectrum TV® App • International channels available in 14 Languages • ** Does NOT Include SHOWTIME**
<p>Option (C) - NO BULK SERVICE</p> <p>HOA Monthly Decrease \$30 (Estimate)</p> <p>Retail Equivalent: \$95 /mo.</p> <p><u>Net Cost Increase to Household: \$65 /mo.</u></p>	<p>No Internet Services Provided Through the Association.</p> <p>Residents will pay current, <i>retail rates</i> for Spectrum Internet:</p> <p>200/10mbps = \$69.99 /mo.</p> <p>400/10mbps = \$89.99 /mo.</p>	<p>No Cable Services Provided Through the Association.</p> <p>Residents will pay current, <i>retail rates</i> for Spectrum Cable + Equipment. The average Spectrum customer currently pays \$165 to \$195 /mo. for cable services plus equipment.</p>

*The discounted Bulk Rate will be included in your monthly assessments. You will only receive a bill from Spectrum for any additional services you sign up for beyond the included products listed above in this offering.