

# Lakeshore Community SPECTRUM SURVEY

The **FASTEST** WiFi...The Best Entertainment Options

Our Lakeshore Community has a new program opportunity with Spectrum Community Solutions. The proposals below will provide the power, speed and cutting-edge technology of Spectrum Community WiFi & Spectrum Cable®. As the nation's leading provider of broadband services, you can count on Spectrum's reliably fast WiFi and thousands of entertainment options, all at an incredible value!



**PLEASE SUBMIT SURVEY NO LATER THAN 12/4/2020**

Choose Your Preferred Option (Please Choose Only One Option)	Spectrum Ultra Internet:	Spectrum Cable® Platinum:
<b>Bulk Option (A) - CABLE AND INTERNET*</b> HOA Monthly Increase \$20 (Estimate) Retail Equivalent: \$195 /mo. <u>Net Savings to Household: \$145 /mo.</u>	<b>Includes Upgraded Internet Speeds up to 400/20mbps -</b> <ul style="list-style-type: none"> <li>• Modem + WiFi Router Included</li> </ul>	<b>Spectrum Cable ® Platinum Includes:</b> <ul style="list-style-type: none"> <li>• (2) HD Set Top Boxes per residence w/ Free HD content</li> <li>• 200+ HD channels</li> <li>• + 10,000+ On Demand choices</li> <li>• Access to the Spectrum TV® App</li> <li>• International channels available in 14 Languages</li> <li>• <b>** Includes SHOWTIME**</b></li> </ul>
<b>Bulk Option (B) - CABLE- ONLY*</b> HOA Monthly Increase \$10 (Estimate) Retail Equivalent: \$95 /mo. <u>Net Savings to Household: \$55 /mo.</u>	<b>Internet services are <u>NOT</u> included with this option.</b> Current <i>retail rates</i> for Spectrum Internet for individual residents outside of a bulk rate contract: 200/10mbps = \$69.99 /mo. 400/10mbps = \$89.99 /mo. (Currently, Residents pay \$90 for 100mbps L-TWC)	<b>Spectrum Cable ® Platinum Includes:</b> <ul style="list-style-type: none"> <li>• (2) HD Set Top Boxes per residence w/ Free HD content</li> <li>• 200+ HD channels</li> <li>• + 10,000+ On Demand choices</li> <li>• Access to the Spectrum TV® App</li> <li>• International channels available in 14 Languages</li> <li>• <b>** Does NOT Include SHOWTIME**</b></li> </ul>
<b>Option (C) - NO BULK SERVICE</b> HOA Monthly Decrease \$30 (Estimate) Retail Equivalent: \$95 /mo. <u>Net Cost Increase to Household: \$65 /mo.</u>	<b>No Internet Services Provided Through the Association.</b> Residents will pay current, <i>retail rates</i> for Spectrum Internet: 200/10mbps = \$69.99 /mo. 400/10mbps = \$89.99 /mo.	<b>No Cable Services Provided Through the Association.</b> Residents will pay current, <i>retail rates</i> for Spectrum Cable + Equipment. The average Spectrum customer currently pays \$165 to \$195 /mo. for cable services plus equipment.

\*The discounted Bulk Rate will be included in your monthly assessments. You will only receive a bill from Spectrum for any additional services you sign up for beyond the included products listed above in this offering.